

**UNDERGRADUATE AND PROFESSIONAL MAJOR CHANGE BULLETIN NO. 9
Spring 2011**

Approved by Faculty Senate 4/14/2011

---COURSES---

The courses listed below reflect the undergraduate major curricular changes approved by the Catalog Subcommittee since approval of the last Undergraduate Major Change Bulletin. All new and revised courses are printed in their entirety under the headings Current and Proposed, respectively. The column to the far right indicates the date each change becomes effective.

Prefix	Course Number	New Revise Drop	Current	Proposed	Effective Date
Acctg	420	Crosslist only	Accounting and Culture 3 Prereq Acctg 231. Cultural differences and how they affect accounting practices and standards in a variety of countries. Not an accounting technical course.	Accounting and Culture 3 Prereq Acctg 231. Cultural differences and how they affect accounting practices and standards in a variety of countries. Not an accounting technical course.	8-11
Ag TM	201	Crosslist only	Metal Fabrication 3 (1-6) Theory, applications, and practices of welding, machining, and associated techniques in fabricating with metals. Cooperative course taught by WSU, open to UI students (AGMEC 201).	Metal Fabrication 3 (1-6) Theory, applications, and practices of welding, machining, and associated techniques in fabricating with metals. Cooperative course taught by WSU, open to UI students (AGMEC 201).	8-11
B Law	415	Drop	[M] Law of International Trade 3 Prereq B Law 210. Legal organization of the international community; international aspects of trade and development, economic cooperation, and technical, social, and cultural cooperation.	-- N/A --	8-11
B Law	416	Drop	[M] Public International Law 3 Prereq B Law 210. Law governing states, intergovernmental organizations, and nongovernmental organizations (including multinational enterprises); human rights law; environmental	-- N/A --	8-11

			law; and dispute settlement.		
B Law	487	Drop	Business Ethics 3 Prereq MgtOp 301. Same as MgtOp 487.	-- N/A --	8-11
Engr	201	New	-- N/A --	Metal Fabrication 3 (1-6) Same as AgTM 201.	8-11
EntrP	426	Revise	Entrepreneurial Finance 3 Prereq Acctg 231; Fin 325. Same as Fin 426.	Entrepreneurial Finance 3 Prereq Acctg 231; Fin 325. <u>Raising capital for new enterprises; venture capital, IPOs, debt financing, leasing and valuing start-up ventures.</u>	8-11
EntrP	441	Drop	Global E-Commerce 3 Prereq MIS 250. Same as MIS 441.	-- N/A --	8-11
EntrP	489	Revise	Entrepreneurial Management 3 Prereq EconS 101, 102, Fin 325, MgtOp 301 , MIS 250, Mktg 360. Same as MgtOp 489.	Entrepreneurial Management 3 Prereq EconS 101, 102, Fin 325, <u>Mgmt 301</u> , MIS 250, Mktg 360. <u>Philosophy and nature of entrepreneurship for all business organizations; analytical, financial and interpersonal entrepreneurial skills.</u>	8-11
EntrP	490	Drop	[M] Entrepreneurship 3 Prereq Mktg 360. Same as Mktg 490.	-- N/A --	8-11
EntrP	492	Revise	Small Business Policy 3 Prereq Acctg 230, B Law 210, Fin 325, MgtOp 301, Mktg 360. Same as MgtOp 492.	Small Business Policy 3 Prereq Acctg 230, B Law 210, Fin 325, <u>Mgmt301</u> , Mktg 360. <u>Application of management theory and principles to small firms; applied consulting experience with operating businesses.</u>	8-11
F A	451	New	--N/A--	Material and Performance 3 (2-4) Prereq F A 102, 103, 340, or 350. Studio-based class providing understanding of contemporary issues related to fiber materials and performance.	1-11
Fin	426	Drop	Entrepreneurial Finance 3 Prereq Acctg 231; Fin 325. Raising capital for new enterprises; venture capital, IPOs, debt financing, leasing and	-- N/A --	8-11

			valuing start-up ventures.		
Fin	481	Revise	[M] International Finance 3 Prereq Fin 325. Same as I Bus 481.	[M] International Finance 3 Prereq Fin 325. <u>Financial problems of multinational businesses; international financial environment, long-term capital commitment to an international venture, financial techniques for firm operation, and international investment.</u>	8-11
HBM	384	Revise	Managed Services 3 Management systems of the segment of the hospitality industry relating to contract and self-operated management companies.	(284) Managed Services 3 Management systems of the segment of the hospitality industry relating to contract and self-operated management companies. <u>Field trip required.</u>	8-11
HBM	435	Drop	International Tourism 3 International and domestic tourism; effects of tourism on the society.	-- N/A --	8-11
I Bus	415	Revise	[M] Law of International Trade 3 Prereq B Law 210. Same as B Law 415.	[M] Law of International Trade 3 Prereq B Law 210. <u>Legal organization of the international community; international aspects of trade and development, economic cooperation, and technical, social, and cultural cooperation.</u>	8-11
I Bus	416	Revise	[M] Public International Law 3 Prereq B Law 210. Same as B Law 416.	[M] Public International Law 3 Prereq B Law 210. <u>Law governing states, intergovernmental organizations, and nongovernmental organizations (including multinational enterprises); human rights law; environmental law; and dispute settlement.</u>	8-11
I Bus	420	Drop	Accounting and Culture 3 Prereq Acctg 231. Same as Acctg 420.	-- N/A --	8-11
I Bus	435	Revise	International Tourism 3 Same as HBM 435.	International Tourism 3 <u>International and domestic tourism; effects of tourism on the</u>	8-11

				society.	
I Bus	441	Drop	Global E-Commerce 3 Prereq MIS 250. Same as MIS 441.	-- N/A --	8-11
I Bus	453	Revise	[M] International Management 3 Same as MgtOp 453.	[M] International Management 3 <u>Cross-cultural implications of management theories and approaches; the role of national culture in management theory and practice.</u>	8-11
I Bus	481	Drop	[M] International Finance 3 Prereq Fin 325. Financial problems of multinational businesses; international financial environment, long-term capital commitment to an international venture, financial techniques for firm operation, and international investment.	-- N/A --	8-11
I Bus	482	Crosslist only	[M] International Marketing 3 Prereq Mktg 360. Opportunities, characteristics, trends in foreign markets; alternative methods; strategies; organizational planning, control; problems of adapting American marketing concepts and methods.	[M] International Marketing 3 Prereq Mktg 360. Opportunities, characteristics, trends in foreign markets; alternative methods; strategies; organizational planning, control; problems of adapting American marketing concepts and methods.	8-11
I Bus	492	Drop	Small Business Policy 3 Prereq Acctg 230, B Law 210, Fin 325, MgtOp 301, Mktg 360. Same as MgtOp 492.	-- N/A --	8-11
MGMT		New	-- N/A --	New prefix "MGMT" for department of Management	8-11
MGMT	101	Revise	Introduction to Business 3 Introduction to the practice of business with explanations of business environments, strategy, organization, functional areas, terminology, processes, tasks and ethics. Credit not allowed for MgtOp 101 if credit already earned in MgtOp 301 and/or Mktg 360.	(MgtOp) Introduction to Business 3 Introduction to the practice of business with explanations of business environments, strategy, organization, functional areas, terminology, processes, tasks and ethics. Credit not allowed for <u>MGMT</u> 101 if credit already earned in <u>MGMT</u> 301 and/or Mktg 360.	8-11

MGMT	301	Revise	Principles of Management and Organization 3 Principles of management and administration aimed at improving effectiveness of all types of organizations. Credit not allowed for MgtOp 101 if credit already earned in MgtOp 301.	(MgtOp) Principles of Management and Organization 3 Principles of management and administration aimed at improving effectiveness of all types of organizations. Credit not allowed for <u>MGMT</u> 101 if credit already earned in <u>MGMT</u> 301.	8-11
MGMT	315	Revise	[S,D] Women in Management and Leadership 3 Same as W St 315.	(MgtOp) [S,D] Women in Management and Leadership 3 Same as W St 315.	8-11
MGMT	401	Revise	[M] Leadership Skills for Managers 3 Prereq MgtOp 301. Leadership, motivation, team building, group dynamics, interpersonal and group conflict, and job design.	(MgtOp) [M] Leadership Skills for Managers 3 Prereq <u>Mgmt</u> 301. Leadership, motivation, team building, group dynamics, interpersonal and group conflict, and job design	8-11
MGMT	450	Revise	Personnel and Human Resources Management 3 Prereq MgtOp 215; 301 . Policy and practice in human resource utilization, selecting, training, motivating, evaluating, and compensating employees; labor relations; EEO legislation.	(MgtOp) Personnel and Human Resources Management 3 Prereq <u>MgtOp</u> 215; <u>MGMT</u> 301. Policy and practice in human resource utilization, selecting, training, motivating, evaluating, and compensating employees; labor relations; EEO legislation.	8-11
MGMT	455	Revise	[M] Staffing 3 Prereq MgtOp 450 or c//. Selection issues; methods of forecasting, planning, recruitment, selection; analysis of psychometric properties of tests; techniques for assessing reliability and validity.	(MgtOp) [M] Staffing 3 Prereq <u>MGMT</u> 450 or c//. Selection issues; methods of forecasting, planning, recruitment, selection; analysis of psychometric properties of tests; techniques for assessing reliability and validity.	8-11
MGMT	456	Revise	Compensation Administration 3 Prereq MgtOp 450 or c//. Theoretical, research, and applied issues related to the compensation of employees.	(MgtOp) Compensation Administration 3 Prereq <u>MGMT</u> 450 or c//. Theoretical, research, and applied issues related to the compensation of employees.	8-11
MGMT	483	Revise	[M] Macro Organization Behavior 3 Prereq MgtOp 301. Organization level analysis of power, politics, and conflict; organizational communication,	(MgtOp) [M] Macro Organization Behavior 3 Prereq <u>MGMT</u> 301. Organization level analysis of power, politics, and conflict;	8-11

			change, technology, structure, and environment; implications of organizational culture.	organizational communication, change, technology, structure, and environment; implications of organizational culture.	
MGMT	485	Revise	Negotiation Skills 3 Bargaining skills across a broad range of business settings; experiential work. Credit not granted for both MgtOp 485 and 585.	(MgtOp) Negotiation Skills 3 Bargaining skills across a broad range of business settings; experiential work.	8-11
MGMT	487	Revise	Business Ethics 3 Prereq MgtOp 301. The nature and sources of ethical conflicts and dilemmas individuals and organizations confront in the business context.	(MgtOp) Business Ethics 3 Prereq <u>MGMT</u> 301. The nature and sources of ethical conflicts and dilemmas individuals and organizations confront in the business context.	8-11
MGMT	491	Revise	Business Strategy and Policy 3 Prereq MgtOp 340, Fin 325, MgtOp 301, MIS 250, Mktg 360. Overall management of the firm; top-level decision-making and planning.	(MgtOp) Business Strategy and Policy 3 Prereq Fin 325, MgtOp 340, <u>MGMT</u> 301, MIS 250, Mktg 360. Overall management of the firm; top-level decision-making and planning.	8-11
MgtOp	453	Drop	[M] International Management 3 Cross-cultural implications of management theories and approaches; the role of national culture in management theory and practice.	-- N/A --	8-11
MgtOp	489	Drop	Entrepreneurial Management 3 Prereq EconS 101, 102, Fin 325, MgtOp 301, MIS 250, Mktg 360. Philosophy and nature of entrepreneurship for all business organizations; analytical, financial and interpersonal entrepreneurial skills.	-- N/A --	8-11
MgtOp	492	Drop	Small Business Policy 3 Prereq Acctg 230, B Law 210, Fin 325, MgtOp 301, Mktg 360. Application of management theory and principles to small firms; applied consulting experience with operating businesses.	-- N/A --	8-11

MIS	441	Crosslist only	Global E-Commerce 3 Prereq MIS 250. Capabilities of the Internet to support and enable global electronic commerce; effective design and implementation; managerial issues.	Global E-Commerce 3 Prereq MIS 250. Capabilities of the Internet to support and enable global electronic commerce; effective design and implementation; managerial issues.	8-11
Mktg	482	Drop	[M] International Marketing 3 Prereq I Bus 380; Mktg 360. Same as I Bus 482.	-- N/A --	8-11
Mktg	490	Crosslist only	[M] Entrepreneurship 3 Prereq Mktg 360. Concepts, issues, and techniques of new venture creation and entrepreneurship.	[M] Entrepreneurship 3 Prereq Mktg 360. Concepts, issues, and techniques of new venture creation and entrepreneurship.	8-11
NATRS	310	New	--N/A--	Methods in Wildlife Ecology 4 (3-3) Prereq Biol 106; Biol 107; NATRS 204. Field and laboratory sampling techniques in wildlife research and management.	1-12
PharD	576	New	--N/A--	Advanced Topics in Immunology/Transplantation 1 Prereq admission to the PharD program. Transplant pharmacy providing understanding of medical research applied to transplant and other areas of practice. S, F grading.	8-11
V M	555P	New	--N/A--	Small Animal Clinical Problem Solving 2 Prereq DVM student or graduate student in veterinary science. Case-based investigation of small animal clinical presentations, diagnosis, and treatment plans. S, M, F grading.	1-12
W St	315	Crosslist only	[S,D] Women in Management and Leadership 3 Analysis of women's historical and contemporary role in American management.	[S,D] Women in Management and Leadership 3 Analysis of women's historical and contemporary role in American management.	8-11